



Why are we here?

- Comply with EO 13123
- Conserve Natural Resources/Stewardship
- Environmental Benefits
- Enhanced Utilization of Internal Resources
- Limited Appropriations
- Reduced Workforce

June 2 -5, 2002

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Key Aspects of ESPC

- 25 year term
- Competitively Awarded
- Demonstrated expertise
- Contractor's expertise is implementing projects
- Contractors have signed up to provide guaranteed performance

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- Contractors are willing to provide full service O&M on projects
- Contractors are ECM/equipment/fuel neutral
- Contractors accept non-appropriations risk associated with financing



- Standardized Contracts/Standardized Interpretations
- Provisions exist for customizing for local considerations

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