



An Energy Efficiency Workshop & Exposition

Palm Springs, California

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and***

Set pagers to vibrate



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GSA Areawide Contract

Utility Energy Services Contracts
(UESC)

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GSA Areawide Contract

- A master contract between GSA and utility service supplier to cover utility service acquisitions of all Federal agencies in the franchised certified service territory from the particular utility service provider for a period not to exceed 10 years
- GSA only agency authorized to sign an Areawide Contract but agreement can be used by any Federal Agency



- 63 Utility Areawide Contracts in place
- Contracting Officer
Lindsey Lee (202) 401-0174
- 2 Guides Available on GSA Energy
Center of Expertise website:
 - Utility Areawide Guide
 - Procuring Energy Mgmt Services with the
Utility Areawide Contract



- Streamlined Process
- Utilities traditionally more willing to do smaller \$ value projects
- Existing Relationship with Utility
- Flexibility with M&V
- Guarantees not required (but may be negotiated with Utility)



2002 Enabling Legislation
Energy

- EPACT (Public Law 102-486)
- 42 USC 8256
- Far Part 41
- Legal Opinions



- Copy of Actual Areawide Contract
- Complete the Exhibit (Authorization Form) for service you would like to order
- Attach Energy Services Agreement (ESA)
- Send copy to GSA



2002 Authorization Form

- Details utility service or project to be provided under the contract (ex. Project financing)
- Ordering Agency completes an Authorization Form for their project
- Signed by Contracting Officer from Ordering Agency and Contracting Utility
- Copy of signed authorization sent to GSA



ESA (Energy Services Agreement)

- Guides Ordering Agency and Utility through Energy Mgmt project
- Main Body contains requirements related to contracting process, payments, termination, special requirements, etc.
- For Financed Project -- include financial exhibits



2002 *Recent Developments* Energy

- GAO Report regarding use of Areawides
 - DC government financed non energy related work under GSA areawide contract
 - GSA oversight of contract inadequate
 - GSA training requires clarification



- GSA Responded to GAO on March 1, 2002

- Included an Action Plan
 - Commits to elements being completed by Oct. 30, 2002



GSA Response to GAO (Cont'd)

- ❑ EPACT provided a statutory exception to CICA for DSM/EMS with utilities
- ❑ GSA's definition of DSM / EMS
- ❑ Require agencies to follow the required J&A process at 6.303 for using other than full and open competition
- ❑ Requested DOE FEMP to conduct utility study to determine certain rules and regulations and utility practices in the exercise of utility energy service contracts utilizing GSA's areawide contract



FEMP Study Deliverables

- Report on Selected State DSM Rules and Regulations (9 States Selected)
- Recommendations to GSA concerning Making PUC DSM Rules and Regs accessible to Federal Agencies
- Status Report on Utilities' Certification that their DSM Services Offered are in Compliance

The logo features a stylized sun with rays in yellow and orange on the left, a green palm tree in the center, and the text '2002 Energy' in a bold, sans-serif font. The year '2002' is in blue, and 'Energy' is in a mix of blue and red. To the right of the logo, the words 'Study Timeline' are written in a blue, italicized serif font.

2002 *Study Timeline*

- FEMP Study delivered to GSA
June 30, 2002

- GSA Action Items to GAO
October 15, 2002



GSA Response to GAO (Cont'd)

- Issue modification clarifying the language in AC regarding DSM services ordered by other agencies
- Developing Training/Workshop
- Provide clearer guidance to both agencies and utilities on the use of the areawide contract
- Require utility contractors to report contract activities



Current Use of Financing

- GSA has 12 UESCs in place
- FEMP website lists several case studies
- Check that Utility offers this service
 - Some have more experience than others



- GSA Energy Center of Expertise
 - www.gsa.gov/energy
- FUPWG (Federal Utility Partnership Working Group)
- DOE FEMP
 - www.eren.doe.gov/femp
 - Additional Technical Assistance
 - Training